

Press release – 21st of April 2022

Kensho and KGAL collaborate to support Japanese investors

The Kensho Investment Group has started to offer consultancy services for Japanese real estate investors with an interest to enter Germany and Europe. Kensho serves as their local contact point in Tokyo and consults them on their needs. When the Group accompanies Japanese investors to Europe, Kensho's preferred partner is the leading German investment and asset manager KGAL Group with over €16,5 billion managed investment volume.

Headquartered near Munich and founded 1968, KGAL operates throughout Europe. Its 338 employees are dedicated to achieving a sustainable, stable investment performance for the group's clients, including insurance companies, pension funds, and other institutional investors from 14 countries.

Kensho and KGAL will use their presence in Japan and Europe, respectively, to guide Japanese institutional investors in accessing the German and European real estate investment markets. In particular, KGAL will help Japanese institutional investors abide by German and European regulations for procuring, managing, and transferring real estate.

Beyond this fruitful collaboration, the Kensho Investment Group has fostered close connections with section specialists and local hub champions in Europe. Also in these cases Kensho will serve as local consultant and relationship manager in Tokyo and thereby support the movement of Japanese capital to Europe through its overall network.

Additionally, KGAL acts as a core backer of the new "Japanese German Real Estate Bridge" (JGREB). This information portal recently founded by Kensho and the Berlin-based analysis company bulwiengesa AG brings together real estate experts from both Germany and Japan through webinars, roundtables, and conferences. Mr. Gert Waltenbauer, CEO of KGAL, was a panelist in the first JGREB webinar in February about the prospects of Germany's real estate market.

With this large range of consultancy services, Kensho CEO and founder Dr. Leonard Meyer zu Brickwedde, an experienced consultant, asset manager, and fund developer, is implementing his long-held vision for his group as the competence center for cross-border institutional real estate transactions between Japan and Germany.

KGAL: www.kgal.de
Kensho: www.ken-sho-investment.com
Kensho Introduction: <https://youtu.be/rfE74VmBhcA>

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